

LOCAL BUSINESS CONTRACT EQUITY PROGRAM UPDATE
SUMMARY OF REVISIONS TO CERTIFICATION STANDARDS AND REQUIREMENTS
AND APPOINTMENT OF NEW CONSULTANTS
JANUARY 1, 2009

The following information summarizes the changes that were made to the Alameda County Transportation Improvement Authority (ACTIA) Local Business Contract Equity (LBCE) Program in early 2008 and the appointment of new consultants to support ACTIA's LBCE Program in starting January 2009.

LBCE Program Enhancements-2008

On February 1, 2008 ACTIA launched a new LBCE Program to replace its Local Business Enterprise and Small Local Business Enterprise Policy. The LBCE Program revised several requirements for Alameda County businesses seeking certification as either a Local Business Enterprise (LBE) or a Small Local Business Enterprise (SLBE). Additionally, the LBCE Program introduced a new Very Small Local Business Enterprise (VSLBE) certification category. The LBCE Program supports ACTIA's policy of encouraging local businesses to locate and remain in Alameda County. Businesses are strongly encouraged to view the complete LBCE Program description at www.actia2022.com. Key changes are summarized below:

- New Business Classification: The VSLBE category was added to the LBCE Program. VSLBEs must meet the same requirements as LBEs and have average annual gross revenue for the past three years of \$2 million or less, supportable by tax returns.
- Revised SLBE Size Threshold: The size threshold for SLBE firms, with the exception of construction companies, has been reduced from \$10 million to \$5 million in annual revenue averaged over three years. Current SLBE certifications issued prior to **February 1, 2008** for businesses which have revenue exceeding an average of \$5 million will remain in effect until the certification expires.

Appointment of New Support Consultants for the LBCE Program-2009

In December 2008, ACTIA's Board authorized agreements with L. Luster & Associates for non-construction LBCE support services and with Anue Management Group, Inc. for construction LBCE support services. This was effective January 1, 2009.

Certification Contacts for Upcoming Contract Opportunities

Businesses interested in becoming certified to meet the goals set on ACTIA contracts must submit the Common Application and Supplemental Form B to ACTIA's new certification consultant team, **L. Luster & Associates**. Applications and any questions should be directed to Marlene Rubain, ACTIA Certification Specialist, L. Luster & Associates, 1333 Broadway Suite 300, Oakland, CA 94612. Inquiries may be directed by email to certification@actia2022.com or by telephone to (510) 267-6122.

PLEASE NOTE: The final date to submit completed certification applications along with the required supporting documents in order to meet an RFP deadline is **three** working days prior to the proposal submission deadline. To meet the applicable **LBE/ SLBE/ VSLBE goals, the business must be certified prior to the date bids or proposals are due**. The certification application can be downloaded at www.actia2022.com.

Anue Management Group, Inc. can be contacted at (510) 272-0736.

The LBCE Program is managed by Anees Azad, Finance and Administration Manager, ACTIA. He can be reached at 1333 Broadway Suite 300, Oakland, CA 94612 or (510) 893-3347.